

Customized wholesale price of network racks

Article Overview

Wholesale network racks are available from \$9 to \$900 per unit, with customization options for size, finish, and features depending on supplier and order volume.

Pricing Overview

Network racks for wholesale purchase range widely in price based on type, size, and features. Open-frame racks, wall-mounted racks, and fully enclosed racks are available, with prices starting as low as \$9 for basic models and reaching up to \$900 for high-end, fully enclosed racks suitable for enterprise data centers or secure facilities (Alibaba) . Bulk orders often allow for discounted pricing, and many suppliers offer factory-direct rates for resellers (Global Sources) .

Customization Options

Suppliers typically provide customization for:

- o Dimensions: Height (U size), width, and depth adjustments
- o Finish: Powder coating, galvanization, or other surface treatments
- o Features: Cable management, locking doors, PDU integration, fans, and ventilation options
- o Material: Steel thickness and load capacity tailored to specific equipment needs (Accio)

Sourcing and Supplier Hubs

China is the dominant manufacturing hub for network racks, with key regions including Shenzhen, Dongguan, Suzhou, Hangzhou, and Ningbo. These areas offer mature supply chains, competitive pricing, and efficient logistics for international shipping. Verified suppliers can be found on B2B platforms such as Alibaba, Made-in-China, and Global Sources, and trade shows like the Canton Fair provide opportunities for direct supplier evaluation (Accio) .

Minimum Order Quantities and Verification

- o MOQ: Many wholesalers offer low minimum order quantities suitable for small resellers, but specifics vary by supplier.
- o Quality Verification: Request certifications (ISO 9001, ANSI/TIA-942), test reports for load capacity, and surface durability. Factory audits or sample orders are recommended to ensure build quality and compliance with specifications (Accio) .



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Recommended Approach

- o Identify the type of rack needed (open-frame, enclosed, wall-mounted, vertical).
- o Compare multiple suppliers for pricing, customization, and shipping terms.
- o Request samples or small trial orders to verify quality.
- o Negotiate bulk pricing and confirm customization capabilities before placing large orders. By leveraging these strategies, buyers can obtain customized network racks at competitive wholesale prices while ensuring quality and compliance with industry standards.

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